

## Qualify for a Sales Associate License.

1. Successfully complete a FREC-approved pre-licensing course for sales associates ([Course I](#)) consisting of 63 classroom-hours and covering the topics required by the FREC. The course is valid for licensure purposes for two years after the course completion date. Licensees with a permanent physical disability as defined by FREC [Rule 61J2-3.013\(2\)](#) may qualify for a correspondence pre-licensing course if unable, due to a permanent physical disability, to attend the site where the course is conducted.
2. Submit a completed [Application](#), fingerprint card, and appropriate fee (may submit this package prior to completing Step 1).
3. Pass the Florida [Real Estate Sales Associate examination](#) with a grade of at least 75 or pass the Florida [Real Estate Law Examination](#) with a grade of at least 30.

**Note:** Florida has entered into a [Mutual Recognition](#) agreement with the following 10 states: Alabama, Arkansas, Colorado, Georgia, Indiana, Kentucky, Mississippi, Nebraska, Oklahoma, and Tennessee. See the [Mutual Recognition](#) page for specific requirements.

4. Submit a completed [RE 2050-1 form](#) to activate the license, otherwise the license is issued in an inactive status. If you want to immediately begin working as a real estate sales associate, submit the completed RE 2050-1 form at the examination site. Otherwise, submit the RE 2050-1 form to the Division of Real Estate.
5. Whether holding an active or inactive license, successfully complete a FREC-approved post-licensing course for sales associate consisting of at least 45 classroom-hours, prior to the expiration of the initial sales associate license.

**Note:** if the applicant is not a resident of the state of Florida. They must sign an irrevocable consent to service.

### Exceptions:

1. An active member in good standing with the Florida Bar Association is exempt from the education requirements and only has to pass the state test.
2. An applicant who has a four year degree and real estate.
3. An applicant who has been licensed as a real estate agent in another state for at least 12 months out of the last 5 years may apply for a Sales Associate License or for a Broker's License with verification from that state.

## Qualify For a Broker's License.

1. Hold an active real estate sales associate license and complete 12 months real estate experience during the 5 year period preceding becoming licensed as a broker or a licensed real estate sales associate or broker who has real estate experience in another state may apply the experience toward a Florida real estate broker license if the applicant has held an active sales associate or a current and valid broker license for at least 12 months during the preceding 5 years. If one is claiming experience from a jurisdiction other than Florida, attach to the application a current certification of real estate license history (not more than one year old) from the licensing agency of that jurisdiction. The real estate license must have been obtained from the real estate licensing authority by completing its education and examination requirements. NOTE: If the applicant holds a Florida real estate sales associate license (s)he must fulfill the sales associate post-licensing education requirement before being eligible to obtain a broker license. This method does not exempt a sales associate who holds a Florida sales associate license from successfully completing the sales associate post-licensing course.
2. Successfully complete a FREC approved pre-licensing course for brokers ([Course II](#)) consisting of 72 classroom hours and covering the topics required by the FREC. The course is valid for licensure purposes for two years after the course completion date. Applicants with a permanent physical disability as defined by FREC Rule 61J2-3.013(2) may qualify for a correspondence pre-licensing course if unable, due to a permanent physical disability, to attend the site where the course is conducted.
3. Submit a completed [Application](#), fingerprint card, and appropriate fee (may submit this package prior to completing Step 2).
4. Pass the Florida [Real Estate Broker Examination](#) with a grade of at least 75. Submit a completed [RE 2050-1 form](#) to activate the license, otherwise the license is issued in an inactive status. If you want to immediately begin working as a real estate broker, submit the completed RE 2050-1 form at the examination site. Otherwise, submit the RE 2050-1 form to the Division of Real Estate.
5. Successfully complete a FREC-approved post-licensing course for brokers consisting of at least 60 classroom hours prior to the expiration of the initial broker license.